



# 2017's FINEST RANGE OF SCOOTERS IS HERE



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Hero Motocorp Records An All Time High Of 6.66 Million Units In Volume Sales And A Landmark 70 Million Units In Cumulative Production, In FY'17.

Attaining Net Profit Of ₹3,377.12 Crore In FY'17 With A Growth Of 6.86% from FY'16.

## Statement of Standalone and Consolidated Financial Results for the quarter and year ended March 31, 2017. (₹ in Crores)

Particulars	Standalone				Consolidated	
	Quarter ended March 31, 2017	Quarter ended March 31, 2016	Year ended March 31, 2017	Year ended March 31, 2016	Year ended March 31, 2017	Year ended March 31, 2016
1. Total Income	7606.31	8227.93	31368.55	31123.31	31480.14	31128.16
2. Net Profit for the period before Tax (before Exceptional Items *)	939.01	1189.98	4658.46	4434.87	4885.40	4387.00
3. Net Profit for the period before Tax (after Exceptional Items *)	939.01	1189.98	4658.46	4434.87	4885.40	4387.00
4. Net Profit for the period after Tax (after Exceptional Items *)	717.79	833.29	3377.12	3180.19	3546.30	3112.29
5. Total Comprehensive Income for the period (Comprising Profit for the period (after Tax) and other Comprehensive Income (after Tax))	714.19	833.70	3363.04	3157.82	3527.59	3104.87
6. Equity Share Capital (face value ₹2/- per share)	39.94	39.94	39.94	39.94	39.94	39.94
7. Reserves (excluding Revaluation Reserve)			10071.35	8794.47	10275.57	8794.17
8. Earnings per share on net profit after Tax - face value ₹2/- each (in Rupees)						
a) Basic	35.94	41.73	169.12	158.26	179.49	157.34
b) Diluted	35.94	41.73	169.12	158.26	179.40	157.34
* No exceptional item during the period						

### Notes:-

- These results have been prepared in accordance with the Indian Accounting Standards (Ind AS) prescribed under section 132 of the Companies Act, 2013 and other recognised accounting practices and policies to the extent applicable. Beginning April 1, 2016, the Company has for the first time adopted Ind AS with transition date of April 1, 2015.
- The above is an extract of the detailed format of Financial Results filed with the Stock Exchanges under Regulation 32 of the SEBI (Listing and Other Disclosure Requirements) Regulations, 2015. The full format of the Quarterly Financial Results is available on the Company's website [www.heromotocorp.com](http://www.heromotocorp.com) and also on stock exchange websites, [www.bseindia.com](http://www.bseindia.com) and [www.nseindia.com](http://www.nseindia.com).
- The Board at its meeting held on May 10, 2017 considered and recommended a final dividend @100% i.e. ₹30 per equity share of ₹2.00 each for the financial year 2016-17. The dates of the final closure for the entitlement of such dividend and Annual General Meeting shall be decided and informed in due course of time. This dividend together with the interim dividend @ 2710% i.e. ₹52 per equity share of ₹2.00 each, already paid to the members would aggregate to ₹8200%.
- Revenue from operations reported in the above financials for the quarter ended March 31, 2017 is netted off by ₹185.26 crores being discount allowed to domestic customers during March 2017 for sale of BS-II compliant two wheelers.
- The above results for the quarter and year ended March 31, 2017 have been reviewed and recommended by the Audit Committee meeting held on May 9, 2017 and approved by the Board of Directors in their meeting held on May 10, 2017.

For and on behalf of the board

**PAWAN MUNJAL**

Chairman, Managing Director & CEO  
DIN : 00004233

New Delhi  
May 10, 2017

Hero MotoCorp Ltd. - Regd. Office: 34, Community Centre, Bassant Lok, Vasant Vihar, New Delhi - 110057, India.  
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# पेश है 2017 की बेहतरीन स्कूटर रेंज



Hero Motocorp Records An All Time High Of 6.86 Million Units In Volume Sales And A Landmark 70 Million Units In Cumulative Production, In FY'17.

Attaining Net Profit Of ₹3,377.12 Crore In FY'17 With A Growth Of 6.86% from FY'16.

## Statement of Standalone and Consolidated Financial Results for the quarter and year ended March 31, 2017. (₹ in Crores)

Particulars	Standalone				Consolidated	
	Quarter ended March 31, 2017	Quarter ended March 31, 2016	Year ended March 31, 2017	Year ended March 31, 2016	Year ended March 31, 2017	Year ended March 31, 2016
1. Total income	2606.31	8227.93	31388.55	31123.31	31480.14	31128.16
2. Net Profit for the period before Tax (before Exceptional items *)	936.01	1188.98	4658.46	4434.87	4885.40	4387.00
3. Net Profit for the period before Tax (after Exceptional items *)	936.01	1188.98	4658.46	4434.87	4885.40	4387.00
4. Net Profit for the period after Tax (after Exceptional items *)	717.75	833.29	3377.12	3160.19	3546.30	3112.29
5. Total Comprehensive Income for the period (Comprising Profit for the period (after Tax) and other Comprehensive Income (after Tax))	714.19	833.70	3363.04	3157.82	3527.59	3108.87
6. Equity Share Capital (face value ₹2/- per share)	39.94	39.94	39.94	39.94	39.94	39.94
7. Reserves (excluding Residualization Reserve)			10071.35	8794.47	10275.57	8704.17
8. Earnings per share on net profit after Tax - face value ₹2/- each (In Rupees)						
a) Basic	35.94	41.73	169.12	158.26	179.49	157.34
b) Diluted	35.94	41.73	169.12	158.26	179.49	157.34
# No exceptional item during the period						

### Notes:-

- These results have been prepared in accordance with the Indian Accounting Standards (Ind AS) prescribed under section 133 of the Companies Act, 2013 and other recognised accounting practices and policies to the extent applicable. Beginning April 1, 2016, the Company has for the first time adopted Ind AS with transition date of April 1, 2016.
- The above is an extract of the detailed format of Financial Results filed with the Stock Exchanges under Regulation 33 of the SEB Listing and Other Disclosure Requirements Regulations, 2015. The full format of the Quarterly Financial Results is available on the Company's website [www.heromotocorp.com](http://www.heromotocorp.com) and also on stock exchange websites, [www.bseindia.com](http://www.bseindia.com) and [www.nseindia.com](http://www.nseindia.com).
- The Board at its meeting held on May 10, 2017 considered and recommended a final dividend @1500% i.e. ₹30 per equity share of ₹2.00 each for the financial year 2016-17. The date of the Book Closure for the endorsement of such dividend and Annual General Meeting shall be decided and intimated in due course of time. This dividend together with the interim dividend @ 2750% i.e. ₹55 per equity share of ₹2.00 each already paid to the members would aggregate to ₹4250%.
- Revenue from operations reported in the above financials for the quarter ended March 31, 2017 is netted off by ₹193.28 crores being discount allowed to domestic customers during March 2017 for sale of 95-99 cc compliant two wheelers.
- The above results for the quarter and year ended March 31, 2017 have been reviewed and recommended by the Audit Committee meeting held on May 8, 2017 and approved by the Board of Directors in their meeting held on May 10, 2017.

For and on behalf of the board

**PAWAN MUNJAL**

Chairman, Managing Director & CEO  
DIN : 00004223

New Delhi  
May 10, 2017

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